

JUSTIFICATION FOR OTHER THAN FULL AND OPEN COMPETITION

Upon the basis of the following justification, I, as Contracting Officer, hereby approve the use of other than full and open competition of the proposed contractual action pursuant to the authority of 10 U.S.C. 2304(c).

JUSTIFICATION

1. Agency and Contracting Activity.

The acquiring activity is the United States European Command J6 Directorate in Stuttgart, Germany. The procuring activity is DITCO-Eurpoe/PL512, Building 143, Sembach-Heuberg, Germany. This document is a justification for other than full and open competition. 10 U.S.C. 2304(c)(1), FAR 6.302-1(c), Application for Brand Name Description.

2. Nature/Description of Action(s):

The proposed contractual action is for other than full and open competition based on 10 U.S.C. 2304(c)(1), FAR 6.302-1(c), Application for Brand Name Description. Request approval to solicit, negotiate, and award a contract to resellers of VMware. A firm-fixed price commercial item type contract is planned and will be issued. EUCOM is standardized upon the VMware virtual environment. Since VMware is the standardized virtual management software USEUCOM uses any other product will cause incompatibility and will not interact with VMware. VMware was the most complete and robust product at the time of initial purchase.

3. Description of Supplies/Services.

Following items are required in order to meet the requirements of this action:

VMWARE SOFTWARE			
VI-ENT-GOV	Government - VI3 Enterprise Edition (2 sockets)	5	EA
VI-ENT-P-SSS-GOV	Government - VI3 Enterprise Edition Platinum Support for VI-ENT-GOV	5	EA
VI-VCMS-GOV	Government - VMware Virtual Center Management Server 2 for VMware Infrastructure	1	EA
VI-VCMS-P-SSS-GOV	Government - VI3 Virtual Center Platinum Support	1	EA

4. Identification of Statutory Authority:

10 U.S.C. 2304(c)(1), FAR 6.302-1(c), Application for Brand Name Description

5. Demonstration of Contractor's Unique Qualifications:

VMware products will provide the EUCOM J6 Network Operations Center with the capability to run multiple virtual machines on a single physical machine, sharing the resources of that single computer across multiple environments and therefore maximizing the efficiency of our IT resources while at the same time reducing the total cost of ownership. Different virtual machines can run different operating systems and

multiple applications on the same physical computer thereby increasing the efficiency and utilization of the physical infrastructure. Effective use and management of virtualization technology is key to ensuring that the J6 Network Operations Center is robust enough to handle its current service load and also the planned future modifications. Currently, the VMWare product is already integrated into the EUCOM J6 Network Operations Center network, the Operations and Maintenance schedule is known, and the product has already achieved the required approval to operate by the local Designated Approval Authority. The use of other Virtual software solutions would introduce an unacceptable level of risk into the network enterprise. Furthermore, the existing software in place is proprietary and justifies the brand name software for compatibility reasons. The brand name listed is requested in order to maintain uniformity, common troubleshooting and maintenance techniques, a standardized training program, and economy of resources across the EUCOM J6 Network Operations Center network. Furthermore, use of other than the herein listed virtualization product would also result in substantial duplication of costs to the Government that is not expected to be recovered through competition. Based on the above, there would be a severe impact to the EUCOM J6 Network Operations Center mission if software other than that outlined above were to be incorporated into the current architecture. Therefore, no other brands will meet the requirements/needs of the EUCOM J6 Network Operations Center.

6. FedBizOpps Announcement/Potential Sources:

The synopsis will be combined with the solicitation in accordance with FAR part 12. All responsive offerors will be considered.

7. Determination of Fair and Reasonable Cost:

The Contracting Officer will compete the requirement with resellers of Symantec software to ensure prices are fair and reasonable.

8. Description of Market Research:

The market research consisted of EUCOM technical experts reviewing cost estimates from 4 manufacturers (Red River, Merlin, Carasoft, and Insight).

9. Any Other Supporting Facts:

None.

10. Listing of Interested Sources:

There are multiple resellers of VMware to include Carasoft, Insight, Red River, and Merlin.

11. Actions Taken to Remove Barriers to Competition:

United States European Command J6 Directorate in Stuttgart must remain with the VMware product line to ensure compatibility, reliability, and consistency. Competition is limited to multiple resellers of VMware.

12. Statement of Period of Performance and/or Delivery Schedule:

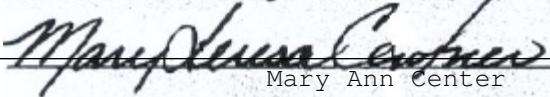
Anticipated delivery time is 30 days.

13. Reference to the Approved Acquisition Plan (AP)

N/A. AP not required.

TECHNICAL AND REQUIREMENTS CERTIFICATION (FAR Subpart 6.303-1(b) and DARS Subpart 6.303-1(b)) I certify that the facts and representations under my cognizance which are included in this justification and which form a basis for this justification are complete and accurate.

TECHNICAL COGNIZANCE: _____

Signature: 
Mary Ann Center 10 March 2009

REQUIREMENTS COGNIZANCE: _____

Signature: 
Karen Hendricks 10 March 2009

CONTRACTING OFFICER CERTIFICATION (FAR Subparts 6.303-1(a), 6.303-2(a) (12)) I certify that this justification is accurate and complete to the best of my knowledge and belief. Since this effort exceeds \$100K but does not exceed \$550K, this certification serves as APPROVAL (FAR Subpart 6.304(a) (1)).")

Signature: 